Project Example – Financial Services

M&A – Index Provider

Situation

- Global Investment Bank wants to sell flagship alternative index in the aftermath of the 2008 financial crisis
- Index division of Global Stock Exchange wants to acquire flagship alternative index and prepares Investment Case to its parent to obtain capital for the acquisition

Actions Proost Ventures

- Provide Corporate Finance advice to the CEO of the Index division throughout the entire process to acquire a flagship Index from selling Global Investment Bank
- Prepare investment case presented to the Board of the Global Stock Exchange
- Co-ordinate full buy-side M&A process including communication with selling Global Investment Bank, internal Index team, external legal and tax advisors
- Manage complex Valuation of Index, including i) top-down multiple valuation; ii) bottom-up valuation of detailed (carveout) business plan
- Formulate Offer Letter to Global Investment Bank, obtaining buy-in from all client stakeholders at Global Stock Exchange to present formal offer to seller

Project Results

Index division presents Investment Case to Global Stock Exchange and obtains Board approval for Offer to the seller

Source: Project Experience Proost Ventures

Commodity AuM on Exchanges

- Major Global Exchanges in M EUR , 20XX-20XX -

